


# Curriculum Vitae

## Dr. Apostolos Rafailidis

Updated Sep. 2022

	<b>General Information</b>
	Work address:  Dept. of Tourism Management University of Patras M. Aleksandrou 1, Koukouli 263 34, Patras, Greece  Email address: <a href="mailto:arafail@upatras.gr">arafail@upatras.gr</a> Tel. no.: +30 2610 962883

### 1. Academic Experience

- Jul. 2020 – today: Associate Professor in “*Technological Learning, Innovation, Strategic Planning*”, University of Patras, Dept. of Tourism Management
- June 2019 – June 2020: Assistant Professor in “*Technological Learning, Innovation, Strategic Planning*”, University of Patras, Dept. of Tourism Management
- June 2018 – May 2019: Assistant Professor in “*Technological Learning, Innovation, Strategic Planning*”, Technological Educational Institute of Western Greece, Dept. of Business Administration
- Sep. 2013 – June 2018: Assistant Professor in “*Business and Strategic Planning*”, Technological Educational Institute of Western Greece, Dept. of Business Administration
- Jan. 2007 – Aug. 2013: Assistant Professor in “*Business and Strategic Planning*”, Technological Educational Institute of Patras, Dept. of Business Planning and Information Systems
- Nov. 2005 – Jan. 2007: Assistant Professor in “*Business Administration*”, Technological Educational Institute of Epirus, Dept. of Finance and Auditing

### 2. Main current and past administrative duties

#### A. For the University of Patras

-Scientific Coordinator for the “*Technology Transfer Office for the University of Patras*” project, within the Operational Program “*Competitiveness, Entrepreneurship and Innovation 2014 – 2020*”, June 8<sup>th</sup>, 2022 –

#### B. For the Dept. of Tourism Management, University of Patras

- Departmental representative with the Research Committee, 2020 –
- Member of the committee for quality assurance (MODIP), 2020 –
- Erasmus+ coordinator, 2019 –

**C. For the Dept. of Business Administration, Technological Educational Institution of Western Greece**

- Students' academic advisor, 2013 – 2019
- Erasmus+ coordinator, 2015 – 2019
- Internship coordinator, 2017 – 2019
- Committee for internships, 2013 – 2019

**D. For the Technological Educational Institute of Western Greece**

- Member of the scientific committee for students' employment and career (DASTA)
- Coordinator for the Innovation and Entrepreneurship Unit (MOKE), 2018
- Chairman for the governing committee for students' dormitories
- Member of the committee for the evaluation of tenders for the Research Committee, Dec. 2017 – May 2019
- Member of the committee for the evaluation of tenders for the Technological Educational Institute of Western Greece, Jan. 2018 – May 2019

**3. Languages spoken**

English (full working proficiency), German (limited working proficiency), French (limited working proficiency), Italian (elementary), Spanish (elementary)

**A. Studies**

A-3. **PhD** at the Dept. of Business Administration of the University of Patras (Greece) in the field of Economics of Technology and thesis' title "*Technological Learning through Interfirm Cooperation: an application to the Hellenic defense industry*". Supervised by Prof. Nikolaos Vernardakis. This was the 1<sup>st</sup> PhD title ever to be awarded by the Department. 2002

A-2. **MSc.** at the Science Policy Research Unit (SPRU) – University of Sussex (United Kingdom). Field of study "*Technology and Innovation Management*" (TIM). Thesis title "*Technology Transfer in Hellas: a Role for the Buyer*", supervised by Martin Bell. 1995

A-1. **BSc.** at the Dept. of Economics, University of Patras (Greece). Two years of state scholarships for excellent performance. Graduated 2<sup>nd</sup> best ever. 1994

**B. Tertiary Education Experience**

Oldest first, excluding teaching experience as adjunct staff

B-18. "*Principles of Business Administration*", Dept. of Finance and Auditing, Technological Educational Institute of Epirus, academic years 2005 – 2007

B-17. "*Business Strategy and Policy*", Dept. of Finance and Auditing, Technological Educational Institute of Epirus, academic years 2005 – 2007

B-16. "*Feasibility Studies*", Dept. of Finance and Auditing, Technological Educational Institute of Epirus, academic years 2005 – 2007

B-15. *"Business Strategy Analysis and Control"*, Dept. of Business Planning and Information Systems, Technological Educational Institute of Patras, academic years 2001 – 2005 and 2007 – 2013

B-14. *"Econometrics"* Dept. of Business Planning and Information Systems, Technological Educational Institute of Patras, academic years 2002 – 2005

B-13. *"Business Planning II"* Dept. of Business Planning and Information Systems, Technological Educational Institute of Patras, academic years 2002 – 2005 and 2007 – 2013

B-12. *"Entrepreneurial Change and Innovation"* Dept. of Business Planning and Information Systems, Technological Educational Institute of Patras, academic years 2010 – 2013

B-11. *"Human Resources Management"* Dept. of Business Planning and Information Systems, Technological Educational Institute of Patras, academic years 2012 – 2013

B-10. *"Principles of Business Administration – Management"*, Dept. of Business Administration, Technological Educational Institute of Western Greece, academic years 2013 – 2017

B-09. *"Project Management"* Dept. of Business Administration, Technological Educational Institute of Western Greece, academic years 2014 – 2019

B-08. *"Human Resources Management"* Dept. of Business Administration, Technological Educational Institute of Western Greece, academic year 2013 – 2014

B-07. *"Business Strategy"* Dept. of Business Administration, Technological Educational Institute of Western Greece / University of Patras, academic years 2013 –

B-06. *"Innovation and Entrepreneurship"* Dept. of Business Administration, Technological Educational Institute of Western Greece / University of Patras, academic years 2013 –

B-05. *"Business Planning"* Dept. of Business Administration, Technological Educational Institute of Western Greece / University of Patras, academic years 2013 –

B-04. *"Money and Banking"* Dept. of Business Administration, Technological Educational Institute of Western Greece / University of Patras, academic years 2016 – 2020

B-03. *"International Economic Relations"* Technological Educational Institute of Western Greece, academic years 2017 – 2018

B-02. *"Management of Tourism Firms"*, Dept. of Tourism Management, University of Patras, 2019 –

B-01. “Strategy and Policy for Tourism Development” Dept. of Tourism Management, University of Patras, 2020 – 2022

**Starting with Academic Year 2022 – 23:**

- Entrepreneurship, Innovation and Technology for the Tourism Sector (4<sup>th</sup> year)
- Strategic Management for Tourism Firms (4<sup>th</sup> year)
- Decision – making and Business Planning for Tourism Firms (4<sup>th</sup> year)

**Postgraduate teaching experience**

- “Strategic Planning and Organizational Change”, for the “Management of Education” MSc. programme of the Dept. of Management Science and Technology, University of Patras, 2017 –

- Supervisor and co-supervisor for 28 MSc. theses for the aforementioned programme

- Supervisor for one PhD student, along with Prof. Dellis Georgios (Professor, Law School, National and Kapodistrian University of Athens) and Prof. Kollias Christos (Professor, Dept. of Economic, University of Thessaly). Provisional thesis title “Economic Analysis of the European and National Law for Public Contracts in the fields of Defense and Security, with a View to International Relations: a theoretical and empirical review”, 2020 –

**Research Interests**

Mainly interested in the fields of technology and innovation management, organizational learning, organizational change, interfirm technological cooperation, business planning, entrepreneurship and strategic management. Involved in innovation since 1992, in technology transfer between countries since 1994 and in entrepreneurship since 2001.

**Research Social Networks**

<https://scholar.google.gr/citations?user=D9ySMf0AAAAJ&hl=en>

<https://www.researchgate.net/profile/Apostolos-Rafailidis>

<https://www.scopus.com/authid/detail.uri?authorId=6505868803>

<https://upatras.academia.edu/ApostolosRafailidis>

**C. Professional and Research Experience**

C-15. **Scientific Coordinator** for the “Technology Transfer Office for the University of Patras” project, June 8<sup>th</sup>, 2022 –

C-14. **Scientific Coordinator** for the research project “The Dynamics of Technological Knowledge Creation and Management for Greek Technology – based Firms”, Dept. of Business Administration Technological Educational Institute of Western Greece, University of Patras, Technological Educational Institute of Chalkis, Technological Educational Institute of Central Greece, Feb. 2013 – Oct. 2015

C-13. *“Operational Planning of Primary Medical Care Services for Semi-rural and Rural Areas”*, Dept. of Business Administration, Technological Educational Institute of Patras, member of the main research team, 2013 – 2015

C-12. *“Turkish Defense Industry: present and future, technological capabilities and plans for the future”*, for the Hellenic Foundation for Foreign & European Policy (ELIAMEP), 2007 – 2008

C-11. *“Present and Future of the Hellenic Defense Industry: strategy, management and corporate culture”*, member of the main research team, Dept. of Business Planning and Information Systems, Technological Educational Institute of Patras, University of Thessaly and Technological Educational Institute of Larissa, 2005 – 2007

C-10. *“Technological Forecasting for Greece”*, volunteer working group for the broader field of study “Defense Technologies”, project *Technology Foresight* of the, then, General Secretariat for Research and Technology (GSRT), now General Secretariat for Research and Innovation (GSRI), 2003 – 2004

C-09. *“Large Scale Simulation for Real – Time Stock Signaling”*, Eurosignal research project IST – 2000 – 4.4.1), University of Patras, Imperial College of London, University of Ghent, Econet and Athens Exchange, 2001 – 2002

C-08. *“Investment Behavior and Effectiveness in Selected Industrial Firms”* (project EPET II, funded by the then General Secretariat for Research and Technology (GSRT), now General Secretariat for Research and Innovation (GSRI), 1998 – 2001

C-07. *“Project for Identifying Areas of Educational Priority”*, National Centre for Social Research (EKKE) and the then Ministry for Education and Religion, 1998 – 2000

C-06. Project TMR of the European Union, National Centre for Social Research (EKKE). My role was to study income and expenditure patterns of Greek families and review the contribution of state subsidies to Greek families’ income, 1998

C-05. *PROSEGIS* project, for developing innovative management techniques for Small – to – Medium sized Enterprises (SMEs), Dept. of Business Administration, University of Patras, Athens University of Economics and Business, Patras Science Park, funded by the European Union, 1997 – 1998

C-04. *“Technology Transfer and the Identification of Conditions for Technological Accumulation: the case of Greece”*, Dept. of Economics, University of Patras, funded by the then General Secretariat for Research and Technology (GSRT), now General Secretariat for Research and Innovation (GSRI), 1996 – 1998

C-03. *“Technological Nods and Interactions among Sectors in the Greek Economy”*, Dept. of Economics, University of Patras, funded by the then General Secretariat for Research and

Technology (GSRT), now General Secretariat for Research and Innovation (GSRI), 1993 – 1995

C-02. *COREII*, research project for the use and diffusion of rehabilitation technologies and determining factors thereof. Funded by the European Union, Dept. of Economics, University of Patras, Foundation for Research and Technology – Hellas, 1993 – 1995

C-01. *“Study of Innovation of Firms in Greece: identification of innovative potential”*, Dept of Economics, University of Patras and University of Athens, University of Crete, University of Thessaloniki, funded by the then General Secretariat for Research and Technology (GSRT), now General Secretariat for Research and Innovation (GSRI), 1992 – 1994

#### **D. Unpublished Studies**

D-7. *“Turkish Defense Industry: present and future, technological capabilities and planning”*, for the Hellenic Foundation for Foreign & European Policy (ELIAMEP), 2007 – 2008

D-6. *Technological Learning through Interfirm Cooperation: an application to the Hellenic defense industry*”, PhD Thesis, Dept. of Business Administration, University of Patras. Can be found online at the National Documentation Centre (ekt.gr) and at the main library of the University of Patras, Dec. 2002

D-5. *“Patterns of Income and Expenditure of Families in Greece, 1960-1995”*, chapter – part of the TMR research project of the National Centre for Social Research (EKKE), 1998

D-4. *“Innovation Policy: hat tricks or realistic formulation?”* report whilst working on the Green Bible for Innovation for the European Union, Dept. of Business Administration, University of Patras, 1997

D-3. *“Technology Transfer in Hellas: a Role for the Buyer”*, a study on technology purchased by Hellenic firms in the capital goods sector, MSc. Thesis for the partial fulfilment of the requirements of the *Technology and Innovation Management* MSc. programme, SPRU, University of Sussex, at the SPRU main library, 1994

D-2. *“Technology Transferred by Multinationals: Implications, Risks and Uncertainties for the Receiving Parties”*, study for the partial fulfilment of the requirements of the *Technology and Innovation Management* MSc. programme, SPRU, University of Sussex, 1994

D-1. *“Technological Accumulation: Benefits, Constraints and Implications in relation with Industrial Growth”*, study for the partial fulfilment of the requirements of the *Technology and Innovation Management* MSc. programme, SPRU, University of Sussex, 1994

#### **E. International Journals, Books and Collective Books**

E-15. Scientific diligence for the 1<sup>st</sup> Hellenic version (2022) of the “Tourism Management” («Διοίκηση Τουρισμού») book of Stephen Page, Parisianou Publications, , ISBN 978-960-5836-26-9

E-14. Tsagdis, A., Rafailidis, A. and Dellis, G. (2022) “Law 4766/2021: the Purchase of New Rafale Fighter Aircraft in light of Law Economic Analysis” («N4766/2021: Η Αγορά των Νέων Μαχητικών Αεροσκαφών Rafale υπό το Πρίσμα της Οικονομικής Ανάλυσης του Δικαίου», [www.qualex.gr](http://www.qualex.gr)

E-13. Rafailidis, A. and Tzortzakis, K. (2020) “Tourism Firms’ Management” («Διοίκηση Τουριστικών Επιχειρήσεων»), Rosili Publications, ISBN 978-618-5131-70-8

E-12. Trivellas P, Rafailidis A, Polychroniou P and Dekoulou P, (2019) “Corporate social responsibility (CSR) and its internal consequences on job performance. The influence of corporate ethical values”, International Journal of Quality and Service Sciences

E-11. Rafailidis A., Trivellas P. and Polychroniou P. (2017) “The mediating role of quality on the relationship between cultural ambidexterity and innovation performance”, Total Quality Management & Business Excellence, Volume 28, Issue 9-10: Best Selected Papers from the 19th QMOD Conference: Building a Culture for Quality, Innovation and Sustainability

E-10. Gkypali Areti, Rafailidis Apostolos and Tsekouras Kostas, (2015), “Innovation and Export Performance: do young and mature innovative firms differ?”, Eurasian Business Review, vol. 5(2), pp. 397-415

E-09. Rafailidis Apostolos, Mitropoulos Panagiotis and Mitropoulos Ioannis, (2010), “Capabilities for Innovation: preliminary results on Hellenic SMEs”, Global Business & Economics Anthology, vol. II(1), Dec.

E-08. Rafailidis Apostolos and Tselekidis Giannis, (2009), “Dynamic Capabilities, Change and Innovation in Greek SMEs: a preliminary study”, International Journal of Entrepreneurship and Small Business, vol. 7(4), pp. 404 – 419, Inderscience, Special Issue on Entrepreneurship and Innovation

E-07. Rafailidis, A. and Kollias, C. (2007) “Defense Expenditures and Defense Industry”, in Dokos, T. (ed.), “Hellenic Policy for National Security in the 21<sup>st</sup> Century”, Hellenic Foundation for Foreign & European Policy (ELIAMEP), Policy Papers 9, ISBN 978 – 960 – 835 – 617 – 7, Athens

E-06. Rafailidis A. and Tselekidis I. (2005) “Technology, Innovation and the Knowledge Society in Greece” («Τεχνολογία, Καινοτομία και Κοινωνία της Γνώσης στην Ελλάδα»), chapter in Kollias, C, Naxakis, Ch. and Chletsos, M. (eds.) “Modern Views of the Greek Economy” («Σύγχρονες Προσεγγίσεις της Ελληνικής Οικονομίας»), Patakis Publications, ISBN 960 – 16 – 1532 – 6

E-05. Rafailidis Apostolis, (2004), "Unemployment, Skills and Occupational Levels, Occupational Status, Social Mobility and Economic Orientations in Greece", five chapters in D. Charalambis, L. Maratou – Alipranti and A. Hadjiyanni (Eds.) "Recent Social Trends in Greece: 1960 – 2000", Mc Gill – Queen's University Press, ISBN 0 – 7735 – 2202 – 6

E-04. Kollias, C., Rafailidis, A., Syriopoulos Th., Protonotarios N. and Stavrakakis, M. (2003) "Prospects of the Hellenic Defense Industry" («Προοπτικές της Ελληνικής Αμυντικής Βιομηχανίας»), for the Ministry for National Defense, ISBN 960 – 87782 – 1 – 2

E-03. Rafailidis Apostolos and Kollias Christos, (2003), "A Survey of the Greek Defense Industry", A. Rafailidis, C. Kollias, Defense and Peace Economics, vol. 14(4), pp. 311 – 324, Αυγ.

E-02. Rafailidis Apostolos and Tselekidis Giannis, (2002), "Learning and External Technology Management: the networks approach", Doing Business Across Borders Journal, Special Issue on Innovation & Technologies, vol. 1 (No.2), pp. 72 – 90, Nov.

E-01. Rafailidis Apostolos (2000), "Defense Economics: towards a multilateral approach" («Οικονομική της Άμυνας: προς μια πολύπλευρη προσέγγιση»), extensive study prepared for the then General Secretariat for Armaments, of the Ministry for National Defense

#### **F. International Conferences**

F-18. Dekoulou, P., Rafailidis, A. and Trivella, L., (2018), "Employee Performance Implications of CSR Activities. The Mediation Role of Psychological Empowerment.", 21<sup>st</sup> QMOD, Cardiff, Aug. 22 – 24

F-17. Trivellas P, Rafailidis A, Polychroniou P and Dekoulou P, (2017), "Corporate social responsibility (CSR) and its internal consequences on job performance. The influence of corporate ethical values", 20th QMOD Challenges and Opportunities of Quality in the 4th Industrial Revolution, Copenhagen, Denmark, August 5 – 7

F-16. Rafailidis Apostolos, Trivellas Panagiotis and Polychroniou Panagiotis, (2016), "The Mediating Role of Quality on the Relationship between Organizational Culture Ambidexterity and Innovation Performance", 19th QMOD International Conference on Quality and Service Sciences ICQSS, Rome, September 21 – 23

F-15. Gkypali Areti, Rafailidis Apostolos and Tsekouras Kostas, (2015), "Examining the Moderating Role of Age in the Innovation – Export Nexus", 2nd International Conference on Applied Innovation, Technological Education Institute of Epirus, Arta, Greece, Oct. 16 - 17

F-14. Gkypali Areti, Rafailidis Apostolos and Tsekouras Kostas, (2015), "Innovation and Export Performance: do young and old innovative firms differ?", R&D Management Conference 2015 (Fast?) Connecting R&D, Pisa, Italy, June 23-26



F-13. Gkypali Areti, Rafailidis Apostolos and Tsekouras Kostas, (2013) "The Knowledge Stock of Greek R&D Active Manufacturing Firms: based on published financial accounts for the period 2001 – 2010", 1st International Conference on Applied Innovation, Technological Education Institute of Epirus, Arta, Greece, Sep. 13 – 14

F-12. Mitropoulos Panagiotis, Mitropoulos Ioannis and Rafailidis Apostolos, (2012), "Performance measurement in the Greek hospital sector: A two-stage double-bootstrap DEA approach", International Conference on Contemporary Marketing Issues (ICMI), Thessaloniki, Greece, June 13-15

F-11. Rafailidis Apostolos, Mitropoulos Panagiotis and Mitropoulos Ioannis, (2010), "Capabilities for Innovation: preliminary results on Hellenic SMEs", Business & Economics Society International Conference, Athens, 15 – 19 July

F-10. Rafailidis Apostolos and Tselekidis Giannis, (2007), "Dynamic Capabilities and Change: a Study on Factors Affecting Change and Innovation Efforts of Greek SMEs", 2nd European Conference on Entrepreneurship and Innovation, Utrecht University, Utrecht School of Economics, The Netherlands, 8 – 9 November

F-09. Rafailidis Apostolos, (2006) "Managing to Change and Changing to Manage: a study on factors affecting change efforts of Greek SMEs", 3rd International Conference on Education and Economic Development in Preveza, Greece 26 – 27 May

F-08. Rafailidis Apostolos, (2004), "Offsets as a Technology Strategy Tool: technology transfer through cooperation in Greece", 2nd International Conference on Defense, Security and Economic Development, Technological Educational Institute of Larissa, Greece 18 – 20 June

F-07. Tselekidis Giannis and Rafailidis Apostolos, (2004), "Knowledge Transfer Management: studying the actual process", 5th European Conference on Organizational Knowledge, Learning and Capabilities (OKLC), Innsbruck, Austria 2 – 3 Apr.

F-06. Rafailidis Apostolos and Tselekidis Giannis, (2003), "Technological Learning through Cooperation: studying Greek firms", 10th Latin – American Seminar of Technology Management, ALTEC 2003, Mexico, "Knowledge, Innovation and Competitiveness: challenges from globalization", Mexico City, Mexico 22 – 24 Oct.

F-05. Rafailidis Apostolos and Kollias Christos, (2002), "The Greek Defense Industry: from pious hopes to hard realities. A survey", 6th Annual Middlesex Conference on Economics and Security, London, UK 21st – 22nd June

F-04. Rafailidis Apostolos and Tselekidis Giannis, (2001), "Technology Strategy and Defense Industry: an evolutionary approach", 1st International Conference on Defense, Security and Economic Development in the Balkans and Eastern Mediterranean, Technological Educational Institute of Larissa, Greece 22 – 24 June

F-03. Rafailidis Apostolos, Tselekidis Giannis and Makris Elias (2001) “Globalization, Technological Flows and Employment” («Παγκοσμιοποίηση Τεχνολογικές Ροές και Απασχόληση»), International Conference of the Centre for Social Research (EKKE) under the general theme “Social Developments in Modern Hellas and Europe” («Κοινωνικές Εξελίξεις στη Σύγχρονη Ελλάδα & Ευρώπη»), Athens, Greece, May 24 – 26

F-02. Rafailidis Apostolos and Tselekidis Giannis, (2001), “Learning and External Technology Management: the networks approach”, Founding Conference of the European Academy of Management (EURAM) με τίτλο “European Management Research: Trends and Challenges”, Barcelona, Spain, 19 – 21 Apr.

F-01. Rafailidis Apostolos, (1997), “Networks: Enhancing Firms’ Technological and Economic Performance”, International Conference of Ph.D. Students, Young Lecturers and Researchers, Miskolc University, Department of Research Management and International Relations, Miskolc, Hungary Aug.

#### **G. Panhellenic Conferences**

G-01. Papaggelopoulou V. and Rafailidis A. (2022) “Primary Education Principles Managing the Covid-19 Health Crisis in Achaia” («Διαχείριση της Υγειονομικής Κρίσης της Νόσου Covid 19 από τους Διευθυντές Σχολικών Μονάδων Πρωτοβάθμιας Εκπαίδευσης Ν. Αχαΐας»), 7th Panhellenic Conference under the general theme “Education and Civilization in the 21<sup>st</sup> Century” («Εκπαίδευση και Πολιτισμός στον 21<sup>ο</sup> Αιώνα»), track “Educational Research”, Apr. 15 – 17

#### **H. Citations**

**217** Google Scholar citations (Aug. 2022)

**142** ResearchGate citations (Aug. 2022)

**503** academia.edu mentions (Aug. 2022)

Indicative citations:

E-11:

-E-consumer adoption of innovative last-mile logistics services: a comparison of behavioural models, Wuezin Wang, Kum Fai Yuen, Yiik Diew Wong & Chee-Chong Teo, Total Quality Management & Business Excellence, 2018,

<https://www.tandfonline.com/doi/full/10.1080/14783363.2018.1485484>

E-12”

-[Globalization, technological change and labor demand: a firm-level analysis for Turkey](#), E Meschi, E Taymaz, M Vivarelli - Review of World Economics, 2015 - Springer

-[R&D and Productivity in the US and the EU: Sectoral Specificities and Differences in the Crisis](#), [D Castellani](#), M Piva, T Schubert... - Papers in Innovation ..., 2016 - henley.ac.uk

-[Imported technology and manufacturing employment in Ethiopia](#), G Haile, I Srour, [M Vivarelli](#) - Eurasian Business Review, 2016 - Springer

-[A systematic retrieval of international competitiveness literature: a bibliometric study](#), [M Olczyk](#) - Eurasian Economic Review, 2016 - Springer

-[Globalisation, technology and the labour market: A microeconomic analysis for Turkey](#), [E Meschi](#), [E Taymaz](#), [M Vivarelli](#) - 2016 - merit.unu.edu

-[The Productivity Impact of R&D Investment: A Comparison between the EU and the US](#), [D Castellani](#), M Piva, T Schubert, [M Vivarelli](#) - 2016 - papers.ssrn.com

-[To be born is not enough: the key role of innovative start-ups](#), [A Colombelli](#), [J Krafft](#), [M Vivarelli](#) - Small Business Economics, 2016 - Springer

-[IT-ITes sector's export performance??? A comparative study using regression](#), KS Vighnesh, A Pavithra, JP Prakash... - 2015 IEEE ..., 2015 - ieeexplore.ieee.org

E-9.:

-Low cost business planning techniques for innovative consumer products, Xatzileonida Androniki, Zioga Antonia, Dimaki Athina and Gregory Doumenis, 2nd International Conference on Applied Innovation, Technological Education Institute of Epirus, Arta, Greece, Oct. 16 – 17

E-8:

-[Entwicklung einer Vorgehensweise zur Erstellung eines Messinstruments für einzelne Dynamic Capabilities](#), L Austerschulte - 2013 - books.google.com

-Exploring the entrepreneurial intentions and attitudes of business students, Vasileiou Konstantinos Z., Sotiropoulos Ioannis, Kyritsis Konstantinos and Alina Barbara Hyz, 2nd International Conference on Applied Innovation, Technological Education Institute of Epirus, Arta, Greece, Oct. 16 – 17

E-5:

-From Gastarbeiter to European Expatriates: Greek migrant communities in Germany and their socio-political integration before and after 1992 Maastricht treaty on European Union, Tseligka Eleni, 2018, <http://eprints.staffs.ac.uk/4116/>

-Security sector reform in the Western Balkans: an economic perspective, Young Rachel, 2018, <http://commons.lib.jmu.edu/cgi/viewcontent.cgi?article=1025&context=ese>

-A Financial and Economic Crisis in Greece, Macdonald Frederick, 2018, [https://link.springer.com/chapter/10.1057/978-1-137-34628-5\\_2](https://link.springer.com/chapter/10.1057/978-1-137-34628-5_2)

E-3:

-Defense, C Kollias, G Manolas, [SM Paleologou](#) - Journal of Policy Modeling, 2004 – Elsevier

-Defense, [D Zissopoulos](#), G Topalidis - Conf. on SYSTEMS, 2007 - wseas.us

-[Burden Sharing Aspects of a European Union Common Defense Policy](#), C Kollias - Citeseer

-[A preliminary investigation of the burden sharing aspects of a European Union common defense policy](#), C Kollias - Defense and Peace Economics, 2008 - Taylor & Francis

[-European capitalism: Varieties of crisis](#), I Schmidt - Alternate Routes: A Journal of Critical Social ..., 2011 - alternateroutes.ca

[-A productivity and efficiency analysis of the security and defense technological and industrial base in Spain](#), A Martínez González... - Defense and Peace ..., 2013 - Taylor & Francis

[-The determinants of arms production](#), F Yesilyurt, B Güloğlu, E Yesilyurt... - Defense and peace ..., 2014 - Taylor & Francis

[-Productividad del sector de defensa y de seguridad](#), AM Gonzalez, NR López - Economía industrial, 2014 - dialnet.unirioja.es

[-Performances of the defense industrial base in France: the role of small and medium enterprises](#), S Moura, JM Oudot - Defense and peace economics, 2016 - Taylor & Francis

F-09:

-Exploring the entrepreneurial intentions and attitudes of business students, Vasileiou Konstantinos Z., Sotiropoulos Ioannis, Kyritsis Konstantinos and Alina Barbara Hyz, 2nd International Conference on Applied Innovation, Technological Education Institute of Epirus, Arta, Greece, Oct. 16 – 17

F-07:

-Low cost business planning techniques for innovative consumer products, Xatzileonida Androniki, Zioga Antonia, Dimaki Athina and Gregory Doumenis 2nd International Conference on Applied Innovation, Technological Education Institute of Epirus, Arta, Greece, Oct. 16 – 17

### **I. Past Administrative Duties**

**For the Dept. of Business Administration**, Technological Educational Institute of Western Greece:

-Students' academic advisor, 2013 – 2019

-Erasmus+ coordinator, 2015 – 2019

-Internship coordinator, 2017 – 2019

-Committee for internships, 2013 – 2019

-Steering committee for postgraduate studies, 2018 – 2019

-Committee for evaluating adjunct teaching staff, 2013 – 2019

-Committee for evaluating students seeking a 2<sup>nd</sup> degree, 2013 – 2019

-**Supervisor** of a multitude of **BSc. degree dissertations**. Indicative dissertation titles:

- Business Planning and Organizational Change Management
- Organizational Capabilities and Technological Strategy in Telecommunications
- Alliances and Interfirm Cooperation
- External Environment Analysis for Bosch – Siemens: the case of washing machine appliances
- Innovation and Organizational Adjustment: doing business under risk and uncertainty
- Technology and Innovation Management: the case of Japan

- Organizational Knowledge: importance and management
- Business Plan for Hypothetical Hotel Unit: theory into practice
- Study of the Sectors of Biscuit, Croissants, Salty Snacks and Chocolate
- Study of the Sector of Fast-Food Chains
- Innovation and Intellectual Property Protection: looking into the secondary sector of the economy
- Financing Innovation for New Small – to – Medium Sized Firms: the Hellenic banking sector

**Supervisor** and co-supervisor for **postgraduate (MSc.) theses**. Indicative theses titles:

- Conflict and Attitude Management at School: the role of the principle
- Leadership Inducing a Cooperation Culture within the Educational Organization: identifying the attitudes and beliefs of primary education teachers in the Prefecture of Achaia
- Exploring the Knowledge, Practices and Beliefs on Total Quality Management of Teachers in Primary Education in the Prefecture of Achaia
- Comparative Review of Law for Experimental Schools in Greece
- Emotional Intelligence of Teachers and the Effect on Students' Performance
- Burnout of Principals and Assistant Principals of Primary Schools in the Prefecture of Ilia
- Exploring the Self-efficacy of Teachers and their Training Need: a case study of secondary education teachers of Ilia prefecture

**For the Dept. of Business Planning and Information Systems**, Technological Educational Institute of Patras:

- Deputy Head of Department, 2008 – 2013
- Coordinator for the Planning and Decision – Making academic section, 2006 – 2010
- Students' academic advisor, 2013 – 2019
- Erasmus+ coordinator, 2007 – 2013
- Internship coordinator, 2007 – 2009
- Committee for assigning academic duties to faculty and adjunct teaching staff, 2007 – 2010
- Working group for assigning academic duties for faculty of the Planning and Decision – Making academic section, 2007 – 2010
- Member of the committee for quality assurance, 2008 – 2009
- Coordinator of European Union Projects, 2007,
- ECTS coordinator, 2008
- Member of the Four-Year Academic Planning working group, 2008
- Member of the working group for assigning dissertations to faculty and adjunct teaching staff, 2007 – 2009

**For the Technological Educational Institute of Western Greece**, indicative:

- Chairman for the governing committee for students' dormitories, 2018

- Member of the committee for the evaluation of tenders for the Research Committee, Dec. 2017 – May 2019
- Member of the committee for the evaluation of tenders for the Technological Educational Institute of Western Greece, Jan. 2018 – May 2019
- Coordinator for the Innovation and Entrepreneurship Unit, 2018
- Member of the scientific committee for students' employment and career, 2018
- Member of the temporary General Assembly for the Dept. of Administration, Economics and Communications for Cultural and Tourism, 2016 – 2017
- Elector for faculty in the "Business Administration" field for the Dept. of Business Administration of Missolonghi, Technological Educational Institute of Western Greece, 2018
- Elector for evaluating tenure for Assistant Professor faculty, Technological Educational Institute of Western Greece, 2018
- Chairman for the admission committee for project 05 of the "Archimedes III" programme, 2013
- Chairman for the admission committee for project 13 of the "Archimedes III" programme, 2013
- Chairman for the admission committee for project 15 of the "Archimedes III" programme, 2014
- Member for the admission committee for project 01 of the "Archimedes III" programme, 2013
- Member for the admission committee for project 04 of the "Archimedes III" programme, 2013
- Chairman of the committee for assigning discount tenders for the Technological Educational Institute of Western Greece, 2014
- Member of the committee to evaluate agreements for talks and seminars on entrepreneurship for the Innovation and Entrepreneurship Unit, 2013

***For the Technological Educational Institute of Patras, indicative:***

- Chairman of the committee to evaluate technical and economic tenders for projects of up to 20.000€ for the School of Business and Economics of the Technological Educational Institute of Patras, 2011
- Deputy representative for the Dept. at the Research Committee, 2008 – 2013
- Departmental coordinator for the "Training and Life-long Learning" project for the Innovation and Entrepreneurship Unit, 2009
- Elector in two electoral bodies for faculty
- Member of the committee of certifying the project "Business Plan for Implementing Actions to Organize, Manage and Operate the Institute for Life-long Learning, 2007
- Member of the committee to evaluate adjunct teaching staff for the Dept. of Commerce and Advertising at Amaliada, 2009 – 2010
- Chairman of the committee to evaluate tenders for the care of trees and plants for the Technological Educational Institute of Patras, 2009
- Member of the committee to evaluate tenders for the in-house restaurant, 2007 – 2009
- Member of the committee for tenders for purchasing computers, peripherals and software

- Member of the committee to receive books for project 04 “Purchasing of Books for Multiple Referencing” of the programme “Expansion of Tertiary Education for the Technological Educational Institute of Patras 2003 – 2006”, 2007

**J. Erasmus+**

- Erasmus+ coordinator for the Dept. of Tourism Management, 2019 –
- Erasmus+ coordinator for the Dept. of Business Administration of the Technological Educational Institute of Western Greece, 2015 – 2019. Was awarded a citation from the Institution, for drastically improving all indices for the Department (incoming and outgoing students and faculty)
- 2017, May: “Erasmus+ Leverages Knowledge Transfer Between Universities and Enterprises”, IPVC International Week, Viana do Castelo, Portugal, 29/05/17 – 02/06/17
- 2017, Oct: “Learning Regardless of Time and Place, Flexible Study Opportunities”, Novia University of Applied Sciences, Turku, Finland, 31/10/17 – 02/11/17
- 2018, May: “Innovation, Entrepreneurship, Support for Research”, Kristianstad University, Kristianstad, Sweden, 22/05/18 – 25/05/18
- 2108, Oct.: “Erasmus+ International Credit Mobility Staff Training Week”, Eötvös Loránd University, Budapest, Hungary, 08/10/18 – 12/10/18
- Six incoming faculty have given lectures for the Dept. of Business Administration of the Technological Educational Institute of Western Greece since being appointed as the Erasmus+ coordinator
- Eighteen (18) new bilateral Erasmus+ agreements were prepared and signed with Universities of five countries since being appointed as the Erasmus+ coordinator for the Dept. of Business Administration, 2015. Before 2015 the Dept. had no Erasmus+ agreements
- Six (6) new bilateral Erasmus+ agreements were prepared and signed – with Universities of three countries since being appointed as the Erasmus+ coordinator for the Dept. of Tourism Management, 2019. Before 2019 the Dept. had no Erasmus+ agreements

**K. Relevant Information**

Have undertaken research work with the Universities of Patras, Athens, Piraeus, Thessaly, Crete, the Imperial College of London, the University of Ghent, the Technological Educational Institute of Larissa, the Technological Educational Institute of Epirus, the National Centre for Social Research (EKKE) the Hellenic Foundation for Foreign & European Policy (ELIAMEP), the General Secretariat for Defense Investment and Armaments, the Patras Science Park

Founding member of the European Academy of Management (EURAM), 2001

Reviewer for Journals (e.g. “Defence and Peace Economics”, “South Eastern Europe Journal of Economics”, “Review of Economic Sciences”)

Consultant for the office of the Deputy Manager of the former General Directorate for Armaments of the Ministry for National Defense, 3/2/2000 - 10/11/2000

External consultant on technology strategy for the Hellenic Aerospace Industry, Jan. 2004

Hellenic Foundation for Foreign & European Policy (ELIAMEP) former associate for Hellenic and international defense industry

Lectures on industrial cooperation and offsets for the School for National Defense, since 2003
Voluntary speech at Rododafni school on the topic of “Burnout Management for Teachers”, 11 <sup>th</sup> of May 2022
Volunteer for the Social Bus of InterMediAkt non-for-profit, as a mentor on entrepreneurship, 27 – 28 Nov. 2021
Volunteer reviewer for the “Proof of Concept 1 <sup>st</sup> Round of Submitted Proposals 2018” for the Patras Science Park
Voluntary speech at AIESEC “Youth Today” on the topic of “The Beginning of the Journey: feasibility study and business planning”, 24 <sup>th</sup> Nov. 2016
“Entrepreneurial Culture, Technological Learning and Performance”, Development Forum, 18 <sup>th</sup> Money Show of Patras, 22 Nov. 2015
Invited speaker on “Life Cycle Cost Management for Products and Services” at the 1 <sup>st</sup> Conference for Science and Technology “Heraklitus”, Zappeion Hall, Athens, 28 – 29 June 2007
“Skills and Capabilities as a Crucial Factor for Entrepreneurial Success and the Relation of the Technological Educational Institute of Patras with the Labor Market”, with Dr. Mitropoulos, I. at the “Conference for Entrepreneurial Initiative”, Patras, 5 <sup>th</sup> of Apr. 2006
“Entrepreneurship within the Context of International Competition: critical factors”, speech at the 1 <sup>st</sup> Conference for Economic Thought: local entrepreneurship and employment”, Dept. of Economics, University of Ioannina, 21 <sup>st</sup> of May 2005
Voluntary lectures on business planning to PhD candidates of the University of Patras, Apr. 2005
Member of the Economic Chamber of Greece since 1996
Licensed Economist by the Economic Chamber of Greece since 1998
Member of the World Wide Fund for Nature (WWF)
Member of Amnesty International